Additional Rule for Achieving 6A Rank

5-Jun-18 Global Sales H.Q. Takuo Kitagishi

♦Current rule

•101th unit(within 8-Point)makes 6A line.(excluding cancellations, up to 5 Tokurei registrations are allowed)

♦ New rule

- •101th unit(within 8-Point)makes 6A line.(excluding cancellations, up to 5 Tokurei registrations are allowed)
- *Total sales value must exceed USD300,000 (cancellations and Tokurei do not count, Tokurei cancellations are counted)

(Applicable to distributors becoming 6A after in July for the achievement in June 2018)

Recognized as a 6A distributor the next month after the above 2 conditions are met.

You can make a 6A line with 101th unit sale(direct sale) as before. Ukon DD and E8PA card cannot make the first 6A line.

Product price in USD (For ALL areas)

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Products	USD		
S501	5,980		
S501 Membership	5,250		
K8	4,980		
SD501U	4,980		
SD501PT	4,280		
SD501	3,980		
Anespa DX	2,890		
Jr II	2,380		
Anespa DX Membership	2,300		
R	1,980		
UkonΣ	1,980		
UkonDD	760		
E8PA Blk	8,000		
E8PA Plt	6,000		
E8PA Gld	4,000		
E8PA SIv	2,000		
E8PA Brz	1,000		

(Ex)			
The calculation below applies to ALL areas.			
UkonDD 30 sales	\times USD760 =	22800	
SD501 60 sales	x USD3,980 =	238,800	
K8 11 sales	x USD4,980 =	54,780	
	Total 101 sales	USD316,380	

Achieving a rank of 6A will gain further significance with this new rule. Distributors mainly selling SD501 will achieve 6A as before.

Incentives relating additional rule for achieving 6A

Title incentive

Available with over 10 sales in the month qualifying for 6A. (3 Ukon DD=1 unit, up to 5 Tokurei are allowed)

Will receive full incentive even if UkonDD makes over 30% of total sales when total sales value exceeds USD300,000.

If not qualified for the incentive with less than 10 sales,

you still have chance for the incentive with 15 or more sales in 2 months, or 20 or more sales in 3 months.

·Step-up Bonus

Difference between 101th sales are counted in the month qualifying for 6A.

If the 6A candidate already has over 101 sales by the month qualifying for 6A, the immediate up-line 6A can be qualified for Step 20(\$190) provided that the new 6A makes 4 or more sales within the month.

To check sales value in USD

We are now working on adding value in USD in Sales Reports and 6A Candidate List.

♦ Special measures for June 2018 only

Distributors with over 85 sales at the end of May are entitled to become 6A with current rule, regardless of the total sales value. In this case, 101th unit sale(direct sale) must be made for a 6A line by the end of June, and they will be recognized as a 6A in July.

^{*}Trade-in machine price will be available soon.